## CONSOLIDATED BALANCE SHEET

At as 30 Sep 2010

| ASSETS | Code | Note | 30/09/2010 | 01/01/2010 |
| :---: | :---: | :---: | :---: | :---: |
| A. SHORT-TERM ASSETS (100=110+120+130+140+150) | 100 |  | 459,586,861,408 | 288,143,567,748 |
| I. Cash and cash equivalents | 110 |  | 180,309,888,931 | 185,874,927,435 |
| 1. Cash | 111 |  | 75,309,888,931 | 13,448,498,435 |
| 2. Cash equivalents | 112 |  | 105,000,000,000 | 172,426,429,000 |
| II. Short-term financial investments | 120 |  | 44,786,446,655 | 10,637,835,713 |
| 1. Short-term investments | 121 |  | 47,529,588,729 | 13,380,977,787 |
| 2. Provision for devaluation of short-term security investments | 129 |  | (2,743,142,074) | (2,743,142,074) |
| III. Receivables | 130 |  | 207,637,332,776 | 71,172,415,343 |
| 1. Trade accounts receivables | 131 |  | 129,238,590,473 | 70,440,630,387 |
| 2. Advances to suppliers | 132 |  | 78,692,377,226 | 996,852,676 |
| 3. Short-term internal receivables | 133 |  | 1,945,508,450 | 3,081,479,053 |
| 4. Receivable in accordance with contracts in progress | 134 |  |  |  |
| 5. Other receivables | 138 |  | - | - |
|  | 139 |  | (3,346,546,773) | (3,346,546,773) |
| IV. Inventories | 140 |  | 14,952,150,906 | 7,967,224,463 |
| 1. Inventories | 141 |  | 14,952,150,906 | 7,967,224,463 |
| 2. Provision for devaluation of inventories | 149 |  |  |  |
| V. Other short-term assets | 150 |  | 11,901,042,139 | 12,491,164,794 |
| 1. Short-term prepaid expenses | 151 |  | 370,885,583 | --- |
| 2. VAT deductible | 152 |  | 5,875,515,964 | 8,693,939,698 |
| 3. Tax and accounts receivable from State budget | 154 |  | - | - |
| 4. Other short-term assets | 158 |  | 5,654,640,592 | 3,797,225,096 |
| B. LONG-TERM ASSETS ( $200=210+220+240+250+260$ ) | 200 |  | 138,125,123,862 | 80,661,635,875 |
| I. Long-term receivables | 210 |  | - | - |
| 1. Long-term receivables from customers | 211 |  |  |  |
| 2. Capital receivable from subsidiaries | 212 |  |  |  |
| 3. Long-term inter-company receivables | 213 |  |  |  |
| 4. Other long-term receivables | 218 |  |  |  |
| 5. Provision for long-term bad receivable (*) | 219 |  |  |  |
| II. Fixed assets | 220 |  | 108,193,098,119 | 52,800,808,229 |
| 1. Tangible fixed assets | 221 |  | 38,186,072,272 | 39,886,287,162 |
| - Historical cost | 222 |  | 130,666,578,995 | 130,096,044,920 |
| - Accumulated depreciation | 223 |  | (92,480,506,723) | (90,209,757,758) |
| 2. Finance leases fixed assets | 224 |  | 596,404,940 | 686,861,474 |
| - Historical cost | 225 |  | 1,186,831,349 | 1,889,401,980 |
| - Accumulated depreciation | 226 |  | (590,426,409) | (1,202,540,506) |
| 3. Intangible fixed assets | 227 |  | 15,835,299,947 | 8,951,152,140 |
| - Historical cost | 228 |  | 18,225,266,147 | 11,757,210,135 |
| - Accumulated depreciation | 229 |  | (2,389,966,200) | (2,806,057,995) |
| 4. Construction in progress expenses | 230 |  | 53,575,320,960 | 3,276,507,453 |
| III. Property investment | 240 |  | - | - |
| - Historical cost | 241 |  | - | - |
| - Accumulated depreciation (*) | 242 |  | ------------------1-1 | -------------- |
| IV. Long-term financial investments | 250 |  | 22,277,369,127 | 18,457,084,970 |
| 1. Investment in subsidiaries | 251 |  |  |  |
| 2. Investment in joint-venture | 252 |  | 16,857,084,970 | 16,857,084,970 |
| 3. Other long-term investments | 258 |  | 5,420,284,157 | 1,600,000,000 |
| 4. Provision for devaluation of long-term finance investment | 259 |  | --------------- | --------------- |
| V. Other long-term assets | 260 |  | 7,654,656,616 | 9,403,742,676 |
| 1. Long-term prepaid expenses | 261 |  | 6,612,680,509 | 8,014,039,283 |
| 2. Deferred income tax assets | 262 |  | --------------------- | 23,236,586 |
| 3. Others | 268 |  | 1,041,976,107 | 1,366,466,807 |
| VI. Goodwill | 269 |  |  |  |
| TOTAL ASSETS | 270 |  | 597,711,985,270 | 368,805,203,623 |
|  |  |  |  |  |
| CAPITAL SOURCE | Code | Note | 30/09/2010 | 01/01/2010 |
| A. LIABILITIES (300= 310+330) | 300 |  | 301,016,454,325 | 84,212,181,824 |
| I. Short-term liabilities | 310 |  | 95,178,772,447 | 75,518,258,745 |
| 1. Short-term borrowing and debts | 311 |  | 31,175,531,896 | 21,456,055,576 |
| 2. Trade accounts payable | 312 |  | 55,513,805,812 | 37,339,450,002 |
| 3. Advances from customers | 313 |  | 543,995,867 | 2,820,749,532 |
| 4. Taxes and liabilities to State budget | 314 |  | 1,095,910,631 | 6,654,818,386 |
| 5. Payable to employees | 315 |  | 2,120,541,268 | 3,621,465,033 |
| 6. Payable expenses | 316 |  | 2,784,031,529 | 1,935,766,939 |
| 7. Accounts payables | 317 |  |  |  |
| 8. Payable in accordance with contracts in progress | 318 |  |  |  |


| 9.----------------------------1 | 319---1 |  | 1,-974,--962,----193 | 1,-689,-953,-277 |
| :---: | :---: | :---: | :---: | :---: |
| 10. Provision for short-term liabilities | 320 |  |  |  |
| 11. Bonus and welfare fund | 323 |  | (30,006,749) | - |
| II. Long-term liabilities | 330 |  | 205,837,681,878 | 8,693,923,079 |
|  | 331 |  |  |  |
| 2. Long-term accounts payables-Affiliate | 332 |  |  |  |
| 3. Other long-term payables | 333 |  | 307,010,872 | 322,594,100 |
| 4. Long-term borrowing and debts | 334 |  | 205,407,733,969 | 8,103,137,084 |
| 5. Deferred income tax | 335 |  | ------------ | -103-137--- |
| 6. Provision for unemployment allowance | 336 |  | 122,937,037 | 268,191,895 |
| 7. Provision for long-term liabilities | 337 |  | ------------------------- | -------------------------- |
| B. OWNER'S EQUITY (400=410+430) | 400 |  | 296,695,530,945 | 284,593,021,799 |
| I. Capital sources and funds | 410 |  | 296,304,443,307 | 284,512,659,409 |
| 1. Paid-in capital | 411 |  | 200,000,000,000 | 200,000,000,000 |
| 2. Capital surplus | 412 |  | 45,847,272,500 | 45,847,272,500 |
| 3. Other capital of owner | 413 |  | 1,661,313,681 |  |
| 4. Treasury stock | 414 |  | (238,790,000) | (238,790,000) |
| 5. Assets revaluation difference | 415 |  |  |  |
| 6. Foreign exchange difference | 416 |  | - | (133,884,385) |
| 7. Investment and development fund | 417 |  | 9,300,535,841 | 9,300,535,841 |
| 8. Financial reserve fund | 418 |  | 3,595,025,714 | 3,595,025,714 |
| 9. Other fund belong to owner's equi------- | 419 |  | ------------------------ | 1,267,689,265 |
| 10. Retained profit | 420 |  | 36,139,085,571 | 24,874,810,474 |
| 11. Capital for construction work | 421 |  |  |  |
| III. Budget sources | 430 |  | 391,087,638 | 80,362,390 |
| 2. Budgets | 432 |  | 391,087,638 | 80,362,390 |
| 3. Budget for fixed asset | 433 |  |  |  |
| C. MINARITY INTEREST | 439 |  |  |  |
| TOTAL RESOURCES | 440 |  | 597,711,985,270 | 368,805,203,623 |

OFF BALANCE SHEET ITEMS

| Items | Code | Note | 30/09/2010 | 01/01/2010 |
| :---: | :---: | :---: | :---: | :---: |
| 1. Operating lease assets |  | 24 | 0 | 0 |
| 2. Goods held under trust or for processing |  |  | 0 | 0 |
| 3. Goods received on consignment for sale |  |  | 0 | 0 |
| 4. Bad debts written off |  |  | 0 | 0 |
| 5. Foreign currencies: |  |  |  |  |
| + USD |  |  | 63,148.25 | 83,600.00 |
| + EUR |  |  |  |  |
| 6. Subsidies of state budget |  |  | 0 | 0 |

Vinafco Joint Stock Corporation

## CONSOLIDATED INCOME STATEMENT

Quarter 3/ 2010

| Items | Code | Note | Quarter 3 |  | Accumulation |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Current year | Previous year | Current year | Previous year |
| 1 | 2 | 3 | 4 | 5 | 6 | 7 |
| 1. Sales | 01 |  | 109,209,684,675 | 77,096,021,933 | 299,782,489,743 | 269,140,215,334 |
| 2. Deductions | 02 |  |  |  |  |  |
| 3. Net sales and services | 10 |  | 109,209,684,675 | 77,096,021,933 | 299,782,489,743 | 269,140,215,334 |
| 4. Cost of goods sold | 11 |  | 98,926,068,503 | 70,726,332,168 | 274,415,087,350 | 244,701,146,827 |
| 5. Gross profit | 20 |  | 10,283,616,172 | 6,369,689,765 | $\mathbf{2 5 , 3 6 7 , 4 0 2 , 3 9 3}$ | 24,439,068,507 |
| 6. Financial income | 21 |  | 5,949,105,728 | 1,774,569,916 | 13,283,442,624 | 12,685,104,011 |
| 7. Financial expenses | 22 |  | 1,837,047,114 | 1,002,730,316 | 4,359,300,338 | 2,978,476,349 |
| Include: Interest expense | 23 |  |  |  |  |  |
| 8. Selling expenses | 24 |  | - | 35,-807,500 | - | 2,977,190,104 |
| 9. General \& administrative expenses | 25 |  | 7,809,639,421 | 6,028,558,991 | 23,268,839,321 | 18,136,333,089 |
| 10. Net operating profit | 30 |  | $\mathbf{6 , 5 8 6 , 0 3 5 , 3 6 5}$ | 1,077,162,874 | 11,022,705,358 | 13,032,172,976 |
| 11. Other income | 31 |  | 2,136,390,919 | 1,103,551,658 | 6,351,721,617 | 1,821,942,134 |
| 12. Other expenses | 32 |  | 394,054,065 | 827,534,042 | 484,357,023 | 1,306,873,784 |
| 13. Other profit | 40 |  | 1,742,336,854 | 276,017,616 | 5,867,364,594 | 515,068,350 |
| 14. Profit or loss in joint venture | 45 |  |  |  |  |  |
| 15. Profit before tax ( $50=30+40$ ) | 50 |  | 8,328,372,219 | 1,353,180,490 | 16,890,069,952 | 13,547,241,326 |
| 16. Current corporate income tax expenses | 51 |  | 1,176,949,373 | 338,295,123 | 3,366,865,970 | 1,661,393,490 |
| 17. Deferred corporate income tax expenses | 52 |  |  |  |  |  |
| 18. Profit after tax ( $60=50-51-52$ ) | 60 |  | 7,151,422,846 | 1,014,885,367 | 13,523,203,982 | 11,885,847,836 |
| 18.1 Profit after tax of minorities | 61 |  |  |  |  |  |
| 18.2 Profit after tax of the parent company's shareholders | 62 |  | - | - | - | - |
| 19. EPS (VND/share) | 70 |  | 358 | 51 | 677 | 594 |

## CONSOLIDATED CASH FLOW STATEMENT

## Quarter 3/ 2010 (Direct method)

| Items | Code | Note | Accumulation |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | Current year | Previous year |
| 1 | 2 | 3 | 4 | 5 |
| I. CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |  |  |
| 1. Cash received from sale or services and other revenue | 01 |  | 413,081,390,311 | 294,520,119,561 |
| 2. Cash paid for supplier | 02 |  | (256,508,409,862) | (183,253,485,991) |
| 3. Cash paid for employee | 03 |  | (19,486,425,889) | (15,595,527,980) |
| 4. Cash paid for interest | 04 |  | (3,852,394,265) | (1,705,962,392) |
| 5. Cash paid for corporate income tax | 05 |  | (5,487,842,349) | (2,465,249,875) |
| 6. Other receivables | 06 |  | 51,576,913,643 | 7,865,195,074 |
| 7. Other payables | 07 |  | (104,262,218,123) | (59,187,328,043) |
| Net cash provided by (used in) operating activities | 20 |  | 75,061,013,466 | 40,177,760,354 |
|  |  |  |  |  |
| II. CASH FLOWS FROM INVESTING ACTIVITIES: |  |  |  |  |
| 1. Cash paid for purchase of capital assets and other long-term assets | 21 |  | (1,133,866,082) | (99,578,927) |
| 2. Cash received from liquidation or disposal of capital assets and other long-term ass | 22 |  | 126,637,979 | (2,767,395) |
| 3. Cash paid for lending or purchase debt tools of other companies | 23 |  | (335,179,461,831) | (122,247,202,390) |
| 4. Withdrawal of lending or resale debt tools of other companies | 24 |  | 304,292,731,150 | 71,925,168,390 |
| 5. Cash paid for joining capital in other companies | 25 |  | (1,683,802,871) |  |
| 6. Withdrawal of capital in other companies | 26 |  | 62,902,000 |  |
| 7. Cash received from interest, dividend and distributed profit | 27 |  | 11,370,568,452 | 3,232,----------79 |
| Net cash used in investing activities | 30 |  | (22,144,291,203) | (47,192,082,973) |
|  |  |  |  |  |
|  |  |  |  |  |
| 1. Cash received from issuing stock, other owners'------------17y | 31 |  |  |  |
| 2. Cash paid to owners equity, repurchase issued stock | 32 |  | ----------------- | (220,000,000) |
| 3. Cash received from long-term and short-term borrowings | 33 |  | 2,396,103,662 | 4,903,949,115 |
| 4. Cash paid to principal debt | 34 |  | (60,880,215,746) | (12,696,417,566) |
| 5. Cash paid to financial lease debt | 35 |  |  |  |
| 6. Dividend, profit paid for owners | 36 |  | (400,000) | (7,999,248,400) |
| Net cash (used in) provided by financing activities | 40 |  | (58,484,512,084) | (16,011,716,851) |
|  |  |  |  |  |
| Net cash during the period (20+30+40) | 50 |  | (5,567,789,820) | (23,026,039,470) |
| Cash and cash equivalents at beginning of year | 60 |  | 185,874,927,436 | 47,456,160,165 |
| Influence of foreign exchange fluctuation | 61 |  | 2,751,315 |  |
| Cash and cash equivalents at end of year (50+60+61) | 70 |  | 180,309,888,931 | 24,430,120,695 |

